PRESS RELEASE

NextDAY Cabinets Boosts Cabinet Sales with Intensive Training Completion

NextDAY Cabinets Alexandria Showroom

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NextDAY Cabinets announced that the sales and dealer team at its Alexandria showroom completed comprehensive sales training. This training took place at the company's Chantilly headquarters, located at 14000 Thunderbolt Place, Suite K. Led by Sales Manager Dogan (Logan) Goksoy, who has over ten years of experience in the kitchen and bath industry. The aim of the training was to enhance the skills and knowledge of the Alexandria team.

The training covered a lot of ground, helping the team become more familiar with NextDAY Cabinets' wide range of products. Participants learned about various American-made brands, such as Shiloh and Wolf Home Products, and assembled-in-America lines like Forevermark. They also got acquainted with wholesale cabinets from brands like Mantra, Lineadecor, Golden Home, Marsh Furniture, Nations Cabinets, Waypoint, and Commercial Projects Cabinets.

The training highlighted NextDAY Cabinets' transparent communication on wholesale pricing and the fast delivery options available. With in-stock items being delivered in just 3-5 days, customers visiting the Alexandria showroom at 5655 General Washington Drive, Suite E, can take advantage of these quick services.

Besides learning about products, the training included strategies tailored to the Northern Virginia and Maryland markets. This prepares the Alexandria team to meet the specific needs of contractors, dealers, and builders in the DMV area. By providing customized cabinet solutions and competitive wholesale pricing, the team is ready to better serve its clients.

Goksoy talked about why this training mattered: "We want our team to be well-equipped to provide superior service to our clients. With this training," he added, "our Alexandria team can offer expert guidance on selecting the right kitchen cabinets for any project." His training prioritized improving customer satisfaction with knowledgeable advice and support, putting his 10-plus years of industry knowledge into the curriculum.

After completing the training, customers can expect a more polished experience at the Alexandria branch. The team offers improved design consultations, quicker project turnarounds, and thorough product knowledge and advice. They've been trained to make full use of NextDAY's large 142,000-plus square foot warehouse, full of ready-to-ship cabinets and cabinetry, and the company's complimentary professional design services. Due to these upgraded capabilities, the Alexandria showroom is ready to enhance the customer experience.

Sales Manager Logan Goksoy shared confidence in the newly trained team. "Our Alexandria team is ready to deliver exceptional service to all customers, from individual homeowners to large-scale contractors," they said. "This training ensures that they can meet any challenge with confidence and expertise."

https://www.youtube.com/watch?v=f7OndUSOO0s

With their newly acquired cabinet sales training , the Alexandria team at NextDAY Cabinets hopes to provide customized solutions that cater to the varied needs of their clients. This initiative strengthens the showroom's role as a reliable partner for all kitchen cabinet needs. Learn more about the extensive range of services and products offered by NextDay Cabinets via their website.

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